

P.I. JANITORIAL INC.

Harvard James

VP – Operation

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pijanitorial.com

REQUEST FOR INFORMATION

<i>First Name:</i>		<i>Last Name:</i>			
<i>Occupation:</i>					
<i>Address:</i>					
<i>City:</i>		<i>State:</i>		<i>Zip Code:</i>	
<i>Phone Contact:</i>		<i>Time:</i>			

Email:	
Amount of income you are interested in per month:	
Amount/range of personal/liquid capital available to invest:	
Net Worth:	
Will you be interested in financing plan:	
Time frame on starting your business:	
City/State you prefer to set-up business:	

Advantages and Disadvantages

BIG NAME FRANCHISES:

- High franchise fees
- High startup fees
- High royalty fees
- Locked into franchise clients
- Locked into franchise rules

EXAMPLES: (Based on information obtained 2-18-2005)

- Initial investment range: US territories: from \$100,000 (US Dollars)
International territories: from \$250,000 (US Dollars)
- Total investment: \$11.3K-34.1K+
- Franchise fee: \$8.6K-16.3K+
- Ongoing royalty fee: 10%
- Term of agreement: 20 years, renewable
- If a potential franchisee wishes to start by securing accounts with billings of \$1,000 a month, the franchise fee is \$ 8,500. For \$3,000 in initial business, the fee is \$13,000.

P.I. JANITORIAL INC.:

- No franchise fees
- No start up fees
- No royalty fees
- No 20 year agreement
- You can locate and even contract your own clients without any penalties or fees

1. We are geared toward the entrepreneur.
2. We are dedicated to helping you start your own business
3. We acquire your contracts based upon your monthly income requirements
4. We train you, and we even do your billing for you. We offer support to help you maintain and manage your own business
5. We have financing available for individuals with serious interest

Independent Contractor Information

1. *P.I. JANITORIAL INC. is not a franchise like other companies such as Jani-King or coverall cleaning concepts. Our job is to simply get you started in the cleaning business, so you can go out on your own and develop your own cleaning accounts.*
2. *We sell you the rights to clean our accounts at a cost of three times the monthly gross of the cleaning account, for example if an account has a monthly gross of \$1000.00, that account will sell for a total of \$3000.00.*
3. *We retain a total of 10% of the monthly gross, to do the billing and managing of the account.*
4. *We also guarantee the account for a total of six months in the event of bankruptcy, change of management or if the company moves, but we do not guarantee unreliability, poor workmanship or theft.*

5. *P.I. JANITORIAL INC. is acting as a management company only, and since we are not a franchise, you are not limited to only do cleaning accounts with our company.*

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Independent Contractor Agreement

Contractor Name:		Last Name:	
Address:			
City:		State:	
		Zip Code:	
Phone Contact:		Time:	
License:			
SS/Federal ID Number:			

I _____ of agree to purchase the
 following (Account Name) _____
 (Account Address) _____
 (contact person) _____ (phone) _____

Service is to be provided _____ times per week/month.

Days of services are Mon-Tues-Wed-Thurs-Fri-Sat-Sun.

Account is to purchase at _____ times the monthly gross.

Amount paid \$ _____ Balance due \$ _____

Check Number _____ Cash _____

Independent contractor agrees to pay _____ % of account for billing and managing.

Independent contractor agrees to pay for a period of six months, with an interest rate of 10%.

Payment begins with the month of _____ to the month of _____ 200 .

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1. **All insurance, license and equipment must be supplied by independent contractor.** _____
 2. **P.I. JANITORIAL INC. is acting as a managing company only. Initial** _____
 3. **I agree not to directly or indirectly solicit any account from P.I. JANITORIAL INC., during service of the account or up to one year after cancellation of the account. Initial** _____
 4. **If any account is abandoned without proper notice (24 hours in advance), independent contractor will be removed from account, and will be subjected to all balances due to P.I. JANITORIAL INC. Initial** _____
 5. **If independent contractor wants to sell account, P.I. JANITORIAL INC. will retain 30% the selling price. If independent contractor sells account themselves, P.I. JANITORIAL INC. will retain 10% of the selling price. Initial** _____
 6. **If the price of an account increases in the monthly gross. The independent contractor owes _____ times the monthly gross of the account unless stated otherwise. Independent contractor is entitled to all one time jobs from account. Initial** _____
 7. **In the event of theft of any merchandise at any account, independent contractor agrees to submit to a polygraph test. Initial** _____
 8. **Independent contractor will not contact client for payment or any financial obligation at any time, unless stated otherwise by you've got Itmaid. Failure to do so will result in immediate removal from that account. Initial** _____
 9. **Payment to independent contractor is solely dependent upon payment from client to P.I. JANITORIAL INC. Initial** _____

10. *Independent contractor will be responsible for any attorney fees and court cost, in the event of any litigation. Initial _____*
11. *If payment to independent contractor is past due, or more than thirty days (30) independent contractor has the right to pursue legal action against client via P.I. JANITORIAL INC.. Initial _____*
12. *P.I. JANITORIAL INC. has a period of months to supply the independent contractor with package of accounts which they have purchased. _____*
13. *Independent contractor agrees the client needs come first and maybe removed from account if management deems it necessary (i.e. poor workmanship unreliability, theft, bad attitude). Initial _____*

ACCOUNT GUARANTEE

BEING IN BUSINESS MEANS TAKING RISKS, BUT P.I. JANITORIAL INC. HAS PROTECTION FOR OUR CONTRACTORS. WE GUARANTEE ACCOUNTS IN THE EVENT THEY GO BANKRUPT, CHANGE OF MANAGEMENT OR IF THE COMPANY MOVES. P.I. JANITORIAL INC. DOES NOT GUARANTEE UNRELIABILITY, POOR WORKMANSHIP OR THEFT.

- IF ACCOUNT CANCELS IN THE FIRST MONTH CONTRACTOR WILL RECEIVE 100% RETURN*
- IF ACCOUNT CANCELS IN THE SECOND MONTH CONTRACTOR WILL RECEIVE 80% RETURN.*
- IF ACCOUNT CANCELS IN THE THIRD MONTH CONTRACTOR WILL RECEIVE 60% RETURN.*
- IF ACCOUNT CANCELS IN THE FOURTH MONTH CONTRACTOR WILL RECEIVE 40% RETURN.*
- IF ACCOUNT CANCELS IN THE FIFTH MONTH CONTRACTOR WILL RECEIVE 20% RETURN.*
- IF ACCOUNT CANCELS IN THE SIX MONTH CONTRACTOR WILL RECEIVE 10% RETURN*
- IF ACCOUNT IS LOST FOR REASON NOT CONTRIBUTORY TO CONTRACTOR.*

THE PERCENTAGE OF THE ACCOUNT IS OWED TO THE CONTRACTOR WILL BE RETURNED IN THE FORM OF ANOTHER ACCOUNT. INITIAL _____

P.I. JANITORIAL INC.

INDEPENDENT CONTRACTOR

DATE _____

DATE _____

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